

ADT- BUSINESS ADMINISTRATION TO BACHELOR OF SCIENCE IN MARKETING PATHWAY

Students who have earned an Associate of Science Transfer (AS-T) Degree in Business Administration from a California Community College are eligible to waive the general education requirements for the Bachelor of Science in Marketing degree at National University. At the time of enrollment, students should have completed a California Community College-ADT program within the last 12 months and be admitted to the National University degree program that correlates to the ADT.

Please note the student is required to complete the upper division and cultural diversity general education requirements. Students must complete a minimum of 180 quarter units to complete the **BACHELOR OF SCIENCE IN MARKETING** degree.

| Business Core Requirements (17 courses; 76.5 quarter units) | |
|---|--------------------------------------|
| MKT 302A Marketing Fundamentals | MKT 462 Brand Management |
| MKT 410 Strategic Marketing Leadership | MKT 464 Advertising Management |
| MKT 430 Intro to Global Marketing | MKT 466 Mktg Sci & Comp Intelligence |
| MKT 434 Marketing Research & Analytics | MKT 468 Pricing Strategy |
| MKT 450 Business Model Innovation | MKT 470 Services Marketing |
| MKT 452 Marketing Law and Ethics | MKT 472 Innov Value-Based Bus Models |
| MKT 454 Marketing Economics | MKT 494 Digital Marketing Capstone |
| MKT 456 Sales Management | |
| MKT 458 New Product Management | |
| MKT 460 Consumer Behavior | |

| MRT 400 Consumer Denavior | |
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| ADDITIONAL REQUIREMENTS | |
| Upper Division General Education 1 course, 4.5 quarter units | |
| 13.5 quarter units to meet overall program unit requirements | |

Note: These requirements are subject to change. Please see the <u>National University's Online General Catalog</u> for official record of requirements for the year you are admitted.

November 2023