



## SCHOOL OF BUSINESS AND MANAGEMENT

# ASSOCIATE OF SCIENCE IN BUSINESS

### Explore Business and Management Fundamentals

No matter the field, the product, or the size of the company, managing people in a business setting requires perceptiveness, motivation, and training. If you're intrigued by the notion of moving into managerial levels in the business world, the Associate of Science in Business is a natural place to get started. Designed to prepare you for entry-level management positions, the coursework is focused on your success; degree completion provides a transition path to a Bachelor of Business Administration degree.

You'll engage in courses in general business, accounting, economics, legal studies, management, and marketing to gain a broad understanding of the business world. You'll also pursue two prerequisites as part of general education requirements: Information Literacy and an introductory business mathematics course. With these in hand you'll have a fundamental understanding of basic business management and how it applies to planning and implementing an organization's strategic behavior.

#### Program highlights:

- Entire program can be completed online
- Understand the legal structure and tax implications of business types like sole proprietorships, partnerships, and corporations
- Explore the changing nature of business in a global economy, and see first-hand how marketing decisions can affect profits
- Learn the basics about the legal and ethical issues surrounding the business community

**LEARN  
MORE  
TODAY**

Contact an  
Admissions Advisor

**(855) 355-6288**  
**adviser@nu.edu**

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## MAJOR IN BUSINESS

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The Associate of Science in Business program is designed to prepare students for entry level management positions. The degree completion provides a transition path to a Bachelor of Business Administration (BBA) degree. The curriculum includes courses in general business, accounting, economics, legal studies, management and marketing. With a goal to maximizing student success, the program is designed with two prerequisites as part of general education requirements: introductory business mathematics and internet literacy. Other courses may be taken in any sequence.

### Program Learning Outcomes

Upon successful completion of this program, students will be able to:

- Describe the types of business organizations and their basic functions.
- Describe the legal structure and tax implications of different types of business organizations such as sole proprietorship, partnership and corporation.
- Explain the functions of basic management relating to planning and implementing an organization's strategic behavior.
- Explain the changing nature of business in a global economy.
- Explain the basic accounting, finance, and management functions of business organizations.
- Explain how marketing decisions can help maximize profits.
- Describe the legal and ethical issues surrounding the business community.

### Degree Requirements

To receive an Associate of Science in Business degree, students must complete at least 90 quarter units consisting of all courses as articulated below along with the required minimum 34.5 units of the Associate of Science General Education. In the absence of transfer credit, students may need to take additional general electives to satisfy total units for the degree. Refer to the section on undergraduate admission procedures for specific information regarding application and evaluation.

### Prerequisites for the Major

(2 courses; 9 quarter units)

MNS 205 must be taken if students do not have transfer credits for MNS 205 or the MTH courses.

ILR 260\* Information Literacy  
*Prerequisite: ENG 100 and ENG 101*

#### AND

MNS 205\* Intro to Quantitative Methods

#### OR

MTH 210\* Probability and Statistics  
*Prerequisite: Accuplacer test placement evaluation or MTH 12A and MTH 12B*

#### OR

MTH 215\* College Algebra & Trigonometry  
*Prerequisite: Accuplacer test placement evaluation or MTH 12A and MTH 12B*

#### OR

MTH 220\* Calculus I  
*Prerequisite: Accuplacer test placement or MTH 216B or MTH 215*

\* May be used to meet a General Education requirement.

### Requirements for the Major

(8 courses; 36 quarter units)

### Foundation Courses

BUS 100 Intro to Business  
ACC 201 Financial Accounting Funds.  
ACC 202 Managerial Accounting Funds.  
*Prerequisite: ACC 201*  
ECO 100 Intro to Economics

### Core Courses

LAW 204 Legal Aspects of Business I  
MKT 200 Basic Marketing  
FIN 310 Business Finance  
*Prerequisite: ACC 201*  
MGT 309C Prin. of Mgmt. & Organizations