

Mike Green
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OBJECTIVE:

Seeking a Senior Management position within the technology industry.

SUMMARY OF QUALIFICATIONS:

Management: 22+ years as a leader in the technology industry. Hands on Manager team developer, multiple roles. High standards/high margin professional, Proven performance start to finish. Strategic planner. Communicates effectively all levels of an organization. P & L responsibilities.

Logistics: Experienced in warehousing, shipping and production control in a global business environment.

Engineering: Systems analysis and Design of Knowledge systems. Applications Engineering of large scale low voltage systems. Skilled in systems integration. Experienced in business reengineering.

Technical: Qualified programmer in Basic and COBAL. Highly proficient in Microsoft software programs (Win 98, NT, XP, MS Project, etc.)

PROFESSIONAL EXPERIENCE:

Senior Project Manager, Electronics, Inc. Riverside CA **12/97-present**
Design, engineer, and direct installation of major integrated electronic system for SPAWAR. Developed and successfully deployed innovative software integration platforms. Designed and engineered large-scale electronic control systems for the wastewater treatment plants for the City of Riverside. Developed and implemented information management systems that are being integrated into an enterprise wide knowledge management system.

Operations Manager, Conitrol, Rialto, CA **12/95-12/97**
Established and directed the operation of a new Rialto branch for major alarm supplier. Responsible for the hiring and training of new administrative, sales, and technical staff; logistics management; quality control; customer retention; and the profitability of branch operations.

Manufacturing Manager, Puritan, Inc., Rialto, CA **6/93-12/95**
Primarily responsible for manufacturing the Bennett Proportional Valve, an effort that saved the company over \$1.4 million per year. Involved in engineering studies and operational and process qualification of equipment to production per FDA requirements. Primary ESD (GMP) instructor for Rialto site. Additional responsibilities included leadership training for managers and supervisors.

Director of Operations/Owner, Inline Management Co., Riverside CA 6/91-6/93

Directed daily operations, including administration, sales, logistics, and finance. Restructured company toward higher volume and efficiency; developed new product lines. Increased company's performance toward higher volume and efficiency.

**Wells Alarm Company, Santa Ana, CA
General Manager**

6/89-6/91

Full financial, operations, logistics, and sales management responsibility for the branch office. Responsible for the sale, design, engineering, installation and maintenance of large Alarm/access control/CCTV systems. Rebuilt operations department and increased customer satisfaction. Reduced to General Manager of Santa Ana office.

Operations Manager

Full responsibility for all technical operations within the western region. Coordinated and developed a regional response call center. Responsible for design engineering of telecommunications facilities and equipment between branch offices and new regional center. Promoted to General Manager.

Commanding Officer, Electronic Maintenance, Camp Pendleton, CA 5/85-6/89

Overall responsibility for the Marine Corps' electronic repair facility for the western United States. Supervised over 300 technicians repairing over 2000 systems per month. Extensive systems analysis for performance improvement, applications engineering and systems re-design. Designed and proposed computer repair and surface-mount component repair standards that were adopted for use by entire Marine Corps.

EDUCATION:

Master of Business Administration
National University, Orange, CA

May 2000

Bachelor of Business Administration
National University, Orange, CA

May 1985